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1 **Untrained consumer assessment of the eating quality of European beef:**

2 **1. A single composite score can predict beef quality grades**

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23

24 Short title: Quality grades for beef can be predicted with a single score

25

26 **Abstract**

27 Quantifying consumer responses to beef across a broad range of demographics,  
28 nationalities and cooking methods is vitally important for any system evaluating beef  
29 eating quality. Based on previous work, it was expected that consumer scores would  
30 be highly accurate in determining quality grades for beef, thereby providing evidence  
31 that such a technique could be used to form the basis of an eating quality grading  
32 system for beef. Following Australian MSA (Meat Standards Australia) testing  
33 protocols, over 19 000 consumers from Northern Ireland, Poland, Ireland, France and  
34 Australia tasted cooked beef samples, then allocated them to a quality grade;  
35 unsatisfactory, good-every-day, better-than-every-day and premium. The consumers  
36 also scored beef samples for tenderness, juiciness, flavour-liking and overall-liking.  
37 The beef was sourced from all countries involved in the study and cooked by four  
38 different cooking methods and to three different degrees of doneness, with each  
39 experimental group in the study consisting of a single cooking doneness within a  
40 cooking method for each country. For each experimental group, and for the dataset  
41 as a whole, a linear discriminant function was calculated, using the four sensory  
42 scores which were used to predict the quality grade. This process was repeated  
43 using two conglomerate scores which are derived from weighting and combining the  
44 consumer sensory scores for tenderness, juiciness, flavour-liking and overall-liking,  
45 the original meat quality 4 score (oMQ4) (0.4, 0.1, 0.2, 0.3) and current meat quality  
46 4 score (cMQ4) (0.3, 0.1, 0.3, 0.3). From the results of these analyses, the optimal  
47 weightings of the sensory scores to generate an 'ideal meat quality 4 score (MQ4)'  
48 for each country were calculated, and the MQ4 values that reflected the boundaries  
49 between the four quality grades were determined. The oMQ4 weightings were far  
50 more accurate in categorising European meat samples than the cMQ4 weightings,

51 highlighting that tenderness is more important than flavour to the consumer when  
52 determining quality. The accuracy of the discriminant analysis to predict the  
53 consumer scored quality grades was similar across all consumer groups, 68%, and  
54 similar to previously reported values. These results demonstrate that this technique,  
55 as used in the MSA system, could be used to predict consumer assessment of beef  
56 eating quality and therefore to underpin a commercial eating quality guarantee for all  
57 European consumers.

58

59 **Keywords:** Consumer testing, Beef, Quality, Grading, Europe

60

## 61 **Implications**

62 To combat the variable eating quality of beef, which is a major factor in declining beef  
63 consumption, the European beef industry needs an accurate and reliable description  
64 of eating quality. These results demonstrate that a single score can accurately  
65 describe a consumers eating experience, and therefore could be used to form the  
66 basis of a commercial eating quality grading scheme. If this model is pursued, the  
67 industry must continue to evaluate consumer assessment of eating quality, as there  
68 are indications that the relative importance of different sensory traits will change over  
69 time.

70

## 71 **Introduction**

72 Quantifying consumer responses to beef across a broad range of demographics,  
73 nationalities and cooking methods is vitally important for any system guaranteeing  
74 beef eating quality to the consumer. Within Europe, the introduction of an eating-  
75 quality guarantee system would be well accepted by consumers and strengthen the

76 European beef industry (Verbeke *et al.*, 2010). However, there are many diverse  
77 cultures with different cooking preferences, and it is unknown if a single system could  
78 accurately predict consumer responses to beef across Europe. One system that has  
79 the potential to reliably predict the eating quality of beef in Europe is the Australian  
80 quality prediction system called MSA (Meat Standards Australia). This system was  
81 judged uniquely innovative by French experts (Hocquette *et al.*, 2011) and is 50-70%  
82 accurate in allocating beef to one of four categories; unsatisfactory, good-every-day,  
83 better-than-every-day or premium using inputs known to impact on palatability  
84 (Thompson, 2002, Polkinghorne, 2006). At present, the MSA system is largely used  
85 within Australia, however it has also been tested in a number of other countries  
86 including Korea, Japan, South Africa and France (Hocquette *et al.*, 2014).

87

88 At the same time that consumers allocate meat samples to quality grades, they also  
89 score the same sample for tenderness, juiciness, flavour-liking and overall-liking.  
90 Australian and Japanese experiments have shown strong correlations between these  
91 four sensory scores ranging from 0.70 to 0.99 (Thompson *et al.*, 2008, Polkinghorne  
92 *et al.*, 2011). In contrast, the correlations for the Korean and South-African  
93 consumers were more variable (0.31-0.76, 0.38-0.96) (Thompson *et al.*, 2008,  
94 Thompson *et al.*, 2010). In all tested countries, the correlations were quite consistent  
95 between diverse cattle groups and cooking methods. The consistency of these  
96 correlations suggests that they will be strongly present where-ever consumers are  
97 tested, indicating some common eating behaviours of consumers towards beef in  
98 spite of the cultural diversity of these countries.

99

100 Initial consumer panels in Australia indicated that tenderness was the most important  
101 factor determining the quality grade of a piece of beef (Watson *et al.*, 2008b).  
102 However, in recent years more recent Australian consumer testing has described  
103 flavour-liking as having equal importance with tenderness (Thompson *et al.*, 2010).  
104 Work by Legrand *et al.* (2013) demonstrated French consumers also considered  
105 flavour and tenderness to be equally important. However, in both Japan and South  
106 Africa, flavour-liking was the most important determinant of consumer satisfaction  
107 (Thompson *et al.*, 2010, Polkinghorne *et al.*, 2011). Therefore, we expect that the  
108 importance of different sensory characteristics will vary between different countries.

109

110 This paper looks at consumers from France, Poland, Ireland, Northern Ireland and  
111 Australia, who tasted beef cooked by four different cooking methods. Based on the  
112 balance of the testing in other countries and of different cooking methods, we  
113 hypothesise that the consumer assessed sensory scores will be able to accurately  
114 predict the consumer assessed quality grades. However, we also expect that the  
115 importance of each sensory score in determining the quality grades of beef will vary  
116 between countries despite being strongly correlated with each other.

117

## 118 **Material and methods**

119

### 120 *Consumer demographics*

121

122 The consumer demographics are described in Table 1. In brief, there were 19 492  
123 consumers, with each individual consumer scoring 6 beef samples. In addition to  
124 scoring beef samples, consumers also answered a demographic questionnaire

125 (Table 1). The English version of this questionnaire is detailed by Anonymous (2008).  
126 In all countries, there were slightly more female than male consumers, except for  
127 Ireland. The majority of consumers came from households with 1-3 adults and 0-2  
128 children (Table 1).

129

### 130 *Animals and muscle samples*

131

132 The carcasses used for this experiment are described in detail by Bonny *et al.*  
133 (2016a). Briefly, the data set was formed through combining the records of a number  
134 of specific, smaller, experiments. As a result, this data set provides a cross-section of  
135 European cattle types from France, Poland, Ireland and Northern Ireland. The cattle  
136 were slaughtered commercially according to standard practice in each country. There  
137 was a range of 5-28 days *post mortem* wet ageing at 1 degree Celsius in vacuum  
138 pack bags. A total of 25 different muscles were collected, though not all muscles  
139 were collected from each carcass.

140

### 141 *Meat preparation and consumer panels*

142

143 Muscle samples were prepared for consumer testing by four different cooking  
144 methods, grill, roast, slow cook and Korean barbeque, and three different levels of  
145 cooking doneness, rare, medium and well-done, according to protocols for Meat  
146 Standards Australia (MSA) testing by personnel trained in MSA testing procedures  
147 (Anonymous, 2008, Watson *et al.*, 2008a, Legrand *et al.*, 2013). A brief description of  
148 the cooking methods, including preparation and final cooking doneness, which have  
149 been employed in this experiment has also been published by Bonny *et al.* (2016c).

150 The grill cooking method was performed in all countries and the roast cooking  
151 method was performed in all countries except for France. The slow cooking method  
152 was only tested in Poland and the Korean barbeque was tested in Ireland. Each  
153 consumer scored samples prepared by a single cooking method, cooked to a single  
154 cooking doneness. Not all muscles were prepared by each cooking method, the  
155 distribution of muscles and cooking method is described in more detail by Bonny *et*  
156 *al.* (2016c). A consumer received and evaluated seven meat portions: in every case  
157 the first portion was derived from either a generic striploin or rump muscle and  
158 expected to be of average quality. The remaining 6 portions were derived from  
159 different muscle samples selected to present each consumer with a diverse quality  
160 range, from poor to excellent, which were served in accordance with a 6x6 Latin  
161 square to balance potential order effects, as described by Watson *et al.* (2008b).

162

163 Consumers scored meat from their country of origin, except for two sessions where  
164 meat was tested between Poland and France in a complete factorial design. In all  
165 countries, consumers were sourced through both commercial consumer testing  
166 organisations and local clubs and charities. They were selected to reflect the general  
167 population. Consumers scored samples for tenderness, juiciness, flavour-liking and  
168 overall-liking, by making a mark on a 100 mm line scale, with the low end of the scale  
169 representing poor acceptability and the high end of the scale representing high  
170 acceptability. Consumers were also asked to allocate each sample into one of four  
171 categories that best described the sample; unsatisfactory, good-every-day, better-  
172 than-every-day or premium quality. For a more detailed description of the testing  
173 procedures and the questionnaire see Anonymous (2008).

174



175 *Statistical analyses*

176

177 The ability of the four sensory scores (tenderness, juiciness, flavour liking and overall  
178 liking) to predict the consumer grades (Unsatisfactory, good-every-day, better-than-  
179 every-day and premium) for the entire data set was calculated using a linear  
180 discriminant function (PROC DISCRIM SAS v9.2) (SAS, 2002). This was also  
181 performed for subsets of the data split into separate muscles, cooking methods, and  
182 cooking doneness by country. From these results, we can also effectively compare  
183 the quality grades, and in particular locate the point where a consumer is deciding  
184 between two adjacent categories. This point is assumed to be where adjacent  
185 functions are equal and is calculated by subtracting one adjacent function from the  
186 other. The boundary between those two quality grades (a number from 0 to 100) is  
187 calculated as the intercept after the resulting equation is divided by the sum of the  
188 coefficients for the four sensory scores. This procedure, including the discriminant  
189 analysis and boundary determination, was repeated using two different weighted  
190 combinations of the four sensory scores. The weightings used were the current  
191 weightings, employed by the Australian MSA model cMQ4: 0.3\*tenderness,  
192 0.1\*juiciness, 0.3\*flavour-liking and 0.3\*overall-liking (Thompson *et al.*, 2010), and  
193 the initial weightings, (oMQ4) used when the MSA model was first developed:  
194 0.4\*tenderness, 0.1\*juiciness, 0.2\*flavour-liking and 0.3\*overall-liking (Watson *et al.*,  
195 2008a). Optimal weightings for the sensory scores were calculated averaging the  
196 discriminant functions as performed by Watson *et al.* (2008a). The discriminant  
197 procedure was performed both with and without overall-liking, and then the two  
198 resulting functions averaged to redistribute more of the components of overall-liking

199 back to the other sensory scores. This was performed for all the data and for each  
200 country individually.

201

## 202 **Results**

203

### 204 *Allocation of beef samples to different quality grades by untrained consumers*

205

206 The proportion of samples allocated by consumers to each of the four quality grade  
207 was relatively consistent between the different experimental groups (Table 2). In all  
208 cases the good-every-day category contained the highest proportion of samples,  
209 ranging from 30-42 %. In contrast, consumers only considered 10-19 % of samples  
210 tested to belong to the premium category. The Irish consumers tasting grilled and  
211 roasted samples, and the Polish consumers overall considered a higher proportion  
212 samples to be unsatisfactory than other consumer groups. Fifteen out of the 22  
213 muscles tested had over 20% of the samples classified as unsatisfactory. And for five  
214 of those muscles this increased to over 35% (Table 3). In contrast, consumers  
215 classified over 20 % of samples from the *m. iliacus*, *m. spinalis dorsi* and the *m.*  
216 *psoas major*, as premium quality.

217

### 218 *Simple correlations between sensory scores*

219

220 All of the sensory scores were highly correlated (Table 4). Overall-liking and flavour-  
221 liking had the strongest correlation of all the sensory scores for all of the countries,  
222 cooking methods, cooking doneness levels, the correlation between overall-liking and  
223 flavour-liking were greater than or equal to 0.9 ( $P < 0.05$ ) except for the Polish scores,

224 which were greater than or equal to 0.86 ( $P<0.05$ ). Similarly, overall-liking and  
225 tenderness had the second highest correlations across all the groups. The scores for  
226 the Polish grill and roast generally had lower correlations between the sensory  
227 scores than the rest of the data. Juiciness and flavour-liking were the least correlated  
228 of all the sensory scores, with values greater than or equal to 0.52 ( $P<0.001$ ).  
229 Overall, the different muscles tested followed a similar pattern to the different  
230 countries, cooking methods and levels of cooking doneness (data not shown). Lower  
231 correlations, down to a minimum of 0.42 between flavour liking and juiciness, were  
232 seen in muscles with less data (data not shown).

233

#### 234 *Relative importance of sensory scores and the accuracy of the discriminant analyses*

235

236 The importance of the sensory scores in determining the quality grades of beef were  
237 inferred from the discriminant analyses using all four sensory scores. In all cases,  
238 juiciness was the least important when consumers were determining the quality  
239 grade of beef (Table 5). Flavour-liking was the most important factor for consumers  
240 from Ireland and Poland. However, tenderness, flavour-liking and overall-liking were  
241 all of similar importance for Australian, French and Northern Irish consumers (Table  
242 5).

243

244 The accuracies of the three discriminant functions, using the optimally weighted  
245 sensory scores and two different composite scores, are shown in Table 6. The  
246 optimally weighted to sensory scores and the oMQ4 weightings were similar, and  
247 more accurate than the cMQ4 weightings. For all groups, the accuracy was higher at  
248 the extreme ends of the quality grades, categories unsatisfactory and premium. For

249 the models with the optimally weighted sensory scores, and the oMQ4 weightings, an  
250 average of 81% and 79% of the samples were correctly allocated into categories  
251 unsatisfactory and premium. In contrast, only 57% and 49% of samples were  
252 correctly identified as either good-every-day or better-than-every-day (Table 6).

253

254 The accuracies for each muscle were highest for the unsatisfactory and premium  
255 categories, similar to the accuracy pattern for each country (Table 7). The accuracy  
256 of the discriminant analysis was similar for all muscles tested, with slight decreases  
257 in accuracy for muscles where there was less data. The average or overall accuracy  
258 of prediction for each of the muscles was similar, between 60 and 70% for all but two  
259 muscles. Muscle groups with accuracies lower than 66% tended to have less than  
260 1000 consumer responses (Table 3, Table 7). If all the samples categorised as  
261 unsatisfactory by the discriminant function were removed, then only 6.98% of the  
262 remaining samples would be unsatisfactory according to the consumer classification.  
263 This percentage varied by muscle with the *m. psoas major* only having 1.29% of  
264 unsatisfactory samples remaining, and the *m. pectoralis profundus* having 17.17%.

265

#### 266 *Boundaries between the quality grades*

267

268 Boundaries between the quality grades calculated from the discriminant analysis  
269 using the optimally weighted sensory scores, split by country, cooking method and  
270 cooking doneness are shown in table 8. There is little difference between the  
271 boundaries between the groups, with a maximum difference for the better-than-  
272 every-day to premium boundary of 12 points between the Irish Korean barbeque  
273 samples and the Northern Irish grill samples. The lower boundary cut-off was about 5

274 points lower for the French than the Polish, whereas the upper boundary was about 5  
275 points higher for the French than the Polish. This is reflected in the greater range  
276 between the different cut-offs demonstrated by the French, with the upper and lower  
277 boundaries differing by approximately 44 points. In contrast, the Polish had the  
278 narrowest range, with the difference between the upper and lower boundaries only  
279 32-35 points. Within a country the Northern Irish had the most variation in cut-offs,  
280 with the medium grill samples having a range between the upper and lower cut-offs  
281 10 points narrower than the well done roast samples.

282

## 283 **Discussion**

### 284 *Simple correlations between sensory scores*

285 Supporting our hypothesis the European untrained consumer sensory scores for  
286 tenderness, juiciness, flavour-liking and overall-liking all had strong correlations,  
287 aligning well with similar studies in Australia and Japan (Thompson *et al.*, 2008,  
288 Thompson *et al.*, 2010, Polkinghorne *et al.*, 2011). Correlations were also similar  
289 between different cooking methods following the results of Thompson *et al.* (2008).  
290 These results validate the protocol of combining the sensory scores into a single  
291 MQ4 score to describe the consumers eating experience. Additionally, they  
292 potentially indicate that the use of a single score, such as overall liking, may be  
293 sufficient for untrained consumers. However, the correlations between the sensory  
294 scores are not perfect, indicating some ability of untrained consumers to differentiate  
295 between certain sensory characteristics of beef, particularly flavour and juiciness.  
296 Further supporting this, the relative importance of flavour-liking in Australia has  
297 increased over the last 15 years (Watson *et al.*, 2008b), possibly because the MSA

298 system resolved a large proportion of the tenderness issues in the domestic market  
299 (Thompson *et al.*, 2008).

300

301 *Weightings of sensory scores to determine a single eating quality value*

302 Aligning with the hypothesis, the weightings of the sensory scores differed between  
303 countries. For the Australian consumers, the calculated optimal weightings of the  
304 sensory scores for the MQ4 score closely match the formula currently used in the  
305 Australian MSA system (Thompson *et al.*, 2010). This trend was similar for the  
306 French consumers with the results closely aligning with previously published work on  
307 the same consumers (Legrand *et al.*, 2013). Flavour-liking was more important in  
308 determining the MQ4 score in Ireland, Northern Ireland and Poland, similar to Japan  
309 and South Africa (Thompson *et al.*, 2010, Polkinghorne *et al.*, 2011). This variation in  
310 the importance of tenderness and flavour-liking may relate to cultural differences  
311 between consumer groups (Lorenzen *et al.*, 1999, Feuz *et al.*, 2004, Reicks *et al.*,  
312 2011). Additionally, standard beef production practices vary between countries and  
313 would also impact the quality of beef produced and therefore the relative importance  
314 in these markets. More work with balanced crossover experimental designs would be  
315 needed to differentiate the effect of the country of origin of the consumer and the  
316 beef.

317

318 There were also indications within the results that cooking method may have an  
319 influence on the relative importance of the sensory scores. Much of the literature  
320 indicates that tenderness is the most important factor in determining consumer  
321 satisfaction (Huffman *et al.*, 1996, Verbeke *et al.*, 2010). However, in this study  
322 tenderness had lower weightings and therefore was less important than flavour liking

323 in determining the quality grade for both the roast and slow cook, though the exact  
324 differences varied greatly. As tenderness and flavour have equal importance in  
325 consumer purchasing decisions for both steaks and roasts (Reicks *et al.*, 2011), this  
326 may indicate that these cooking methods resulted in a more consistent tenderness  
327 across the samples, thereby increasing the importance of flavour liking in  
328 discriminating between the quality grades. A relative increase in the importance of  
329 flavour liking was also seen for the samples prepared by the Korean barbeque  
330 method for this experiment, perhaps reflecting the thin slices reducing the importance  
331 of tenderness. This is similar to the low importance of tenderness found for the shabu  
332 shabu cooking method when compared with grill cooking methods in Japan  
333 (Polkinghorne *et al.*, 2014). However, the authors note that these differences have  
334 not been tested for significance.

335

### 336 *The boundaries between the quality grades*

337

338 The boundaries between the quality grades were similar between all groups,  
339 however the higher (better-than-every-day to premium) and the lower (unsatisfactory  
340 to good-every-day) boundaries differed between countries. These small differences  
341 may have resulted from differences in how consumers of different countries use the  
342 scale to score meat. For example, the French consumers had a lower MQ4 score  
343 boundary between unsatisfactory and good-every-day than all of the other countries  
344 studied here and previously (Hocquette *et al.*, 2014). Yet they also had one of the  
345 highest upper boundaries between better-than-every-day and premium, similar to  
346 those reported for the Japanese (83.1) and Australians (Hocquette *et al.*, 2014). As  
347 the experiment is designed to present all consumers with meat of a range of

348 qualities, these boundaries indicate that the French consumers have a greater  
349 propensity to use the whole scale for scoring meat. In contrast, Polish consumers  
350 tended to avoid the extreme ends of the scale and the consumer scores are more  
351 likely to cluster around the middle. However, the authors can't discount the possibility  
352 that these are simply random differences between consumer groups, particularly as  
353 the discriminant analysis retained high accuracies across the data as a whole.  
354 Furthermore, the high accuracies of the discriminant analysis over all the data also  
355 indicates that, even if genuine, minor variation in the use of the scale between  
356 demographic groups when scoring beef is unlikely to be an important factor in the  
357 prediction of eating quality. Cooking method alone had no discernible influence on  
358 the boundaries between the quality grades.

359

360 *The accuracy of using composite values to allocate samples to quality grades*

361

362 For all the different cuts tested, the discriminant analysis was most accurate for the  
363 unsatisfactory and premium categories. This pattern was also seen for the South  
364 African and the Japanese consumers and for a larger group of Australian consumers  
365 (Watson *et al.*, 2008b, Thompson *et al.*, 2010, Polkinghorne *et al.*, 2011). These  
366 results indicate that the four sensory traits used in this study appropriately describes  
367 consumer scoring for the higher and lower grades, but further work would be needed  
368 to investigate if other factors are influencing the consumer determination of the  
369 intermediate quality grades. Alternatively, the variations in accuracy may simply  
370 reflect how certain consumers are when they grade a sample as either premium or  
371 unsatisfactory with the drop in accuracy representing a relative uncertainty when  
372 distinguishing between good-every-day and better-than-every-day. However, this



373 pattern hasn't been consistently reported in previous work (Thompson *et al.*, 2010,  
374 Polkinghorne *et al.*, 2011).

375 The average accuracy of 67% found in this study is very similar to the accuracy  
376 achieved in Australia (Watson *et al.*, 2008b) and other reported accuracies such as  
377 55-65 % in South Africa, 68 % in Korea and 60-67 % in Japan (Thompson *et al.*,  
378 2008, Thompson *et al.*, 2010, Polkinghorne *et al.*, 2011). This indicates that the  
379 approach is useful in determining quality grades for an eating quality guarantee  
380 system facing a diverse set of consumers and cooking methods.

381

382 The drop accuracy between the analysis using optimal weightings and the oMQ4  
383 weightings was minimal, about 2%. This was similar to the reported values for the  
384 Korean consumers (1-7%) and South African consumers (3%) (Thompson *et al.*,  
385 2008, Thompson *et al.*, 2010). By comparison, the drop accuracy when using the  
386 cMQ4 weightings was around 20%. This result shows that the oMQ4 weightings of  
387 0.4\*tenderness, 0.1\*juiciness, 0.2\*flavour-liking and 0.3\*overall-liking would likely  
388 function well in a European eating quality grading system. However, it is important to  
389 note that the Australian model experienced a change in the relative importance of  
390 tenderness and flavour over time, we would speculate that a similar shift would occur  
391 if an equivalent model were to be established in Europe. This would have to be  
392 monitored by continued consumer testing to follow the evolution of the importance of  
393 the sensory scores in determining the MQ4 score and the quality grades over time.

394

395 *Ability of a prediction model to increase satisfaction for the European consumer*

396

397 Overall, the chance a consumer had an unsatisfactory eating experience in this  
398 experiment was around 25%, with some groups as high 40%. The failure rate of beef  
399 was relatively consistent over country, cooking method, doneness and muscle type  
400 and supports the theories that variable eating quality is one of the biggest factors  
401 negatively impacting the beef industry (Morgan *et al.*, 1991, Polkinghorne *et al.*,  
402 2008). Importantly, the carcasses selected for this study did not impact on these  
403 results as Farmer *et al.* (2016) demonstrated in a subset of this data that the failure  
404 rate of beef did not change when variation in the carcasses was reduced using  
405 standard industry quality cut-offs such as animal age, sex, post mortem ageing and  
406 ultimate pH.

407

408 The discriminant analysis correctly recognised over 80% of the unsatisfactory  
409 samples. Identifying these samples in the industry would reduce the risk of a  
410 consumer having an unsatisfactory eating experience from 25% to 7%. As the  
411 current beef grading system in Europe is inadequate for the prediction of eating  
412 quality (Bonny *et al.*, 2016b), other methods of predicting consumer satisfaction have  
413 been investigated. However, most have proven to have limited usefulness or have  
414 severe barriers to commercialisation. For example, muscle biochemistry can only  
415 explain a small part of beef quality (Renand *et al.*, 2001, Chriki *et al.*, 2013, Bonny *et*  
416 *al.*, 2015). Similarly, the large volume of research that has been conducted into  
417 genomic and proteomic techniques has yielded only a relatively low efficiency to  
418 predict beef quality (Hocquette *et al.*, 2012). In contrast, the commercialised  
419 prediction model used by MSA in Australia is based on carcass and animal traits  
420 collected at slaughter. It has been shown that such a system can accurately predict

421 European consumer scores of beef quality, with minor modifications (Bonny *et al.*,  
422 2016a, Bonny *et al.*, 2016c).

423

424

## 425 **Conclusion**

426

427 These results highlight the urgent need of the European beef industry to address  
428 variable beef eating quality. Improving beef eating quality is achievable using an  
429 eating quality grading system modelled on the MSA system, as evaluated in this  
430 study. Over 80% of unsatisfactory beef was correctly identified by our analysis and  
431 the chance that a consumer would have an unsatisfactory eating experience was  
432 reduced from 25% to 7%. In a commercialised system, consumer scores would need  
433 to be predicted using animal and carcass traits. This information would be used to  
434 greatly increase the consistency of the product available to the consumer and the  
435 redirection of the vast majority of low quality product from the fresh beef supply to  
436 other markets.

437

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456

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549



550 **Table 1** Number of consumers within each of the demographic categories for each country who scored beef samples

Demographic categories	Distribution of traits					
Gender	Male	Female	Unreported			
Australia	148	191	02			
France	672	826	2			
Ireland	921	755	64			
Northern Ireland	3 938	4 994	60			
Poland	3 217	4 030	13			
Age (years)	<20	20-30	31-45	46-50	>50	Unreported
Australia		35	37		267	0
France	50	413	431	137	468	1
Ireland	0	603	509	213	393	22
Northern Ireland		3935	2404		2611	42
Poland	502	4123		1804	822	9
Income	<i>a</i>	<i>b</i>	<i>c</i>	<i>d</i>	<i>e</i>	Unreported
Australia	-	-	-	-	-	339
France	128	446	493	302	129	2
Ireland	184	727	773	-	-	56
Northern Ireland	2 760	4 814	1 224	-	-	194
Poland	817	1 033	2 184	2 234	940	52
Occupation	Trade	Professional	Admin <sup>1</sup>	Technical	Service	Labourer
Australia	43	95	52	31	38	10
France	39	232	542	130	0	100
Ireland	147	519	213	282	110	28
Northern Ireland	924	2 093	1 125	627	709	633
Poland	297	517	1526	479	815	834
	Unemployed	Student	Retired	Homemaker	Other	Unreported
Australia	4	56	6	4	0	0
France	82	82	257	26	8	2
Ireland	34	170	0	203	0	34

Northern Ireland	617	944	0	1 177	0	143	
Poland	219	1190	0	103	1 257	23	
Adults in the home	0	1	2	3	4	5+	Unreported
Australia	0	29	207	64	29	10	0
France	4	311	877	189	83	33	3
Ireland	0	138	707	379	311	181	24
Northern Ireland	505	1 136	3 844	1 678	1 178	576	75
Poland	45	1 001	2 457	1 816	1 304	631	6
Children in the home	0	1	2	3	4	5+	Unreported
Australia	118	56	116	39	9	1	0
France	959	240	222	62	13	2	2
Ireland	531	517	247	212	85	46	102
Northern Ireland	2	5 890	1 099	1 130	421	163	287
Poland	5 080	1 349	537	125	35	8	126

551 <sup>1</sup> Admin=Administration

552 <sup>2</sup> Income categories are different for each country. France (€/month): a=<1 000, b=1 000-2 000, c=2 000-3 000, d=3 000-4 000, e=>4 000; Ireland (€/year):

553 a=<20 000, b=20 000-50 000, c=>50 000; Northern Ireland (£/year): a=<20 000, b=20 000-50 000, c=>50 000; Poland (zl/month): a=≤1 000, b=1 001-1

554 400, c=1 401-2 200, d=2 201-4 000, e=>4 000.

555 **Table 2** Frequency distribution (and number of samples) of eating quality grades allocated  
 556 to beef samples by untrained consumers across countries, cook methods and degrees  
 557 of doneness.

Experimental group	Unsatisfactory	Good <sup>1</sup>	Better <sup>2</sup>	Premium
All	0.26(29 927)	0.38(44 153)	0.24(28 466)	0.12(14 010)
Australia, grill, medium	0.25(115)	0.39(177)	0.22(100)	0.14(66)
France, grill medium	0.25(1 810)	0.30(2 133)	0.26(1 896)	0.19(1 349)
France, grill, rare	0.25(583)	0.31(723)	0.26(602)	0.18(423)
Ireland, grill, medium	0.29(1 862)	0.38(2 440)	0.21(1 356)	0.12(739)
Ireland, roast, medium	0.31(528)	0.41(701)	0.20(349)	0.09(148)
Ireland, BBQ <sup>3</sup> medium	0.19(407)	0.39(825)	0.28(581)	0.14(300)
NI <sup>4</sup> , grill, medium	0.22(1 156)	0.43(2 293)	0.25(1 360)	0.11(567)
NI <sup>4</sup> , grill well done	0.23(6 724)	0.40(11 525)	0.26(7 464)	0.12(3 454)
NI <sup>4</sup> , roast, medium	0.23(582)	0.37(938)	0.27(671)	0.12(311)
NI <sup>4</sup> , roast, well done	0.22(3 565)	0.42(6 835)	0.26(4 280)	0.10(1 628)
Poland, grill, medium	0.28(9 465)	0.36(12 021)	0.23(7 813)	0.12(4 055)
Poland, roast, medium	0.32(1 594)	0.37(18 32)	0.21(1 048)	0.10(523)
Poland, slow cook, medium	0.33(1 536)	0.37(17 10)	0.20(946)	0.96(447)

558 <sup>1</sup> Good=Good-every-day

559 <sup>2</sup> Better=Better-than-every-day

560 <sup>3</sup> BBQ= Korean barbeque

561 <sup>4</sup> NI=Northern Ireland

562 Cooking methods degrees of doneness are described by Bonny *et al.* (2016c) and

563 Anonymous (2008)

564 **Table 3** Frequency distribution (and number of samples) of eating quality grades allocated  
 565 to beef samples by untrained consumers across the different cuts tested.

Muscle	Unsatisfactory	Good <sup>1</sup>	Better <sup>2</sup>	Premium
<i>m. psoas major</i>	0.07 (526)	0.22 (1 715)	0.34 (2 690)	0.37 (2 935)
<i>m. spinalis dorsi</i>	0.13 (144)	0.27 (288)	0.33 (351)	0.27 (287)
<i>m. iliacus</i>	0.22 (13)	0.20 (12)	0.35 (21)	0.23 (14)
<i>m. gracilis</i>	0.15 (41)	0.30 (82)	0.36 (99)	0.19 (53)
<i>m. infraspinatus</i>	0.22 (499)	0.31 (711)	0.28 (655)	0.19 (442)
<i>m. semispinalis capitis</i>	0.18 (27)	0.31 (45)	0.33 (48)	0.18 (27)
<i>m. gluteus medius</i> <sup>4</sup>	0.15 (857)	0.37 (2 201)	0.32 (1912)	0.16 (932)
<i>m. biceps femoris</i> <sup>5</sup>	0.19 (775)	0.37 (1518)	0.29 (1 196)	0.15 (605)
<i>m. longissimus</i> <sup>6</sup>	0.21 (423)	0.37 (748)	0.29 (594)	0.14 (284)
<i>m. longissimus</i> <sup>7</sup>	0.19 (5 962)	0.39 (12 262)	0.28 (8 732)	0.13 (4 140)
<i>m. serratus ventralis cervicis</i>	0.26 (275)	0.38 (400)	0.23 (243)	0.12 (130)
<i>m. gluteus medius</i> <sup>8</sup>	0.22 (2 754)	0.40 (5 074)	0.27 (3 459)	0.11 (1 394)
<i>m. rectus femoris</i>	0.22 (1 121)	0.40 (2 015)	0.27 (1 374)	0.11 (545)
<i>m. triceps brachii caput longum</i>	0.27 (637)	0.44 (1 048)	0.20 (487)	0.09 (216)
<i>m. tensor fasciae latae</i>	0.31 (256)	0.38 (316)	0.24 (197)	0.07 (57)
<i>m. adductor femoris</i>	0.29 (834)	0.44 (1 281)	0.20 (593)	0.06 (187)
<i>m. supraspinatus</i>	0.36 (129)	0.37 (132)	0.21 (74)	0.06 (23)
<i>m. pectoralis profundus</i>	0.46 (82)	0.39 (70)	0.09 (17)	0.06 (11)
<i>m. semitendinosus</i>	0.32 (1 057)	0.43 (1 412)	0.19 (628)	0.06 (192)
<i>m. vastus lateralis</i>	0.41 (1 254)	0.38 (1 181)	0.16 (495)	0.05 (159)
<i>m. semimembranosus</i>	0.38 (7 124)	0.41 (7 756)	0.17 (3 141)	0.05 (950)
<i>m. biceps femoris</i> <sup>9</sup>	0.47 (5 137)	0.36 (3 886)	0.13 (1 460)	0.04 (427)
Total	0.26 (29 927)	0.38 (44 153)	0.24 (28 466)	0.12 (14 010)

566 <sup>1</sup> Good=Good-every-day

567 <sup>2</sup> Better=Better-than-every-day

568 <sup>3</sup>Percentage of samples that were scored as unsatisfactory but predicted to be 3 star or  
 569 above

570 <sup>4</sup>Eye of rump

571 <sup>5</sup>Rump cap

572 <sup>6</sup> *m. longissimus thoracis et lumborum*, Cube roll

573 <sup>7</sup> *m. longissimus thoracis et lumborum*, Striploin

574 <sup>8</sup>Eye rump centre

575 <sup>9</sup>Silverside

576 **Table 4** Simple correlation coefficients ( $P<0.001$ ) between untrained consumer sensory  
 577 scores for beef samples across all data or within sub-groups defined by their country, cook  
 578 method, and doneness.  
 579

Experimental group	Tn <sup>1</sup> /Ju <sup>2</sup>	Tn/FI <sup>3</sup>	Tn/Ov <sup>4</sup>	Ju/FI	Ju/Ov	FI/Ov
All	0.65	0.66	0.76	0.65	0.69	0.89
Australia, grill, medium	0.73	0.78	0.84	0.80	0.83	0.92
France, grill medium	0.61	0.77	0.87	0.63	0.67	0.92
France, grill, rare	0.63	0.75	0.87	0.64	0.68	0.91
Ireland, grill, medium	0.67	0.71	0.79	0.7	0.73	0.90
Ireland, roast, medium	0.66	0.72	0.75	0.67	0.68	0.91
Ireland, BBQ <sup>6</sup> medium	0.70	0.70	0.77	0.75	0.76	0.90
NI <sup>5</sup> , grill, medium	0.72	0.70	0.79	0.72	0.76	0.90
NI <sup>5</sup> , grill well done	0.75	0.75	0.82	0.76	0.80	0.92
NI <sup>5</sup> , roast, medium	0.67	0.68	0.75	0.65	0.69	0.91
NI <sup>5</sup> , roast, well done	0.74	0.75	0.8	0.77	0.80	0.94
Poland, grill, medium	0.59	0.57	0.68	0.52	0.56	0.87
Poland, roast, medium	0.69	0.57	0.65	0.53	0.58	0.88
Poland, slow cook, medium	0.75	0.62	0.73	0.67	0.75	0.86

580 <sup>1</sup> Tn=Tenderness

581 <sup>2</sup> Ju=Juiciness

582 <sup>3</sup> FI=Flavour-liking

583 <sup>4</sup> Ov=Overall-liking

584 <sup>5</sup> NI=Northern Ireland

585 <sup>6</sup>barbeque

586 Cooking methods degrees of doneness are described by Bonny *et al.* (2016c) and

587 Anonymous (2008)

588 **Table 5** Optimal weightings of sensory scores overall, and for each country from a  
 589 discriminant analysis using the sensory scores to allocate beef to quality grades

Experimental group	Tenderness	juiciness	flavour-liking	overall-liking
All	0.28	0.04	0.37	0.31
Australia, grill, medium	0.34	0.05	0.27	0.33
France, grill medium	0.33	0.02	0.32	0.33
France, grill, rare	0.31	-0.01	0.34	0.36
Ireland, grill, medium	0.31	0.10	0.35	0.24
Ireland, roast, medium	0.21	0.16	0.27	0.36
Ireland, BBQ <sup>3</sup> medium	0.24	0.07	0.42	0.27
NI <sup>4</sup> , grill, medium	0.29	0.08	0.34	0.28
NI <sup>4</sup> , grill well done	0.29	0.08	0.33	0.30
NI <sup>4</sup> , roast, medium	0.21	0.10	0.39	0.30
NI <sup>4</sup> , roast, well done	0.19	0.12	0.35	0.34
Poland, grill, medium	0.23	0.04	0.42	0.32
Poland, roast, medium	0.18	0.06	0.43	0.33
Poland, slow cook, medium	0.25	0.13	0.35	0.28

590 <sup>1</sup>BBQ=Korean Barbeque

591 <sup>2</sup> NI=Northern Ireland

592 **Table 6** Percentage accuracy of the discriminate functions to allocate beef samples to the  
 593 quality grade assigned by the consumer (expressed as a percentage of the number  
 594 allocated to the correct grade relative to the number predicted for a particular grade)  
 595

Experimental group	Unsatisfactory	Good <sup>1</sup>	Better <sup>2</sup>	Premium	Overall
Optimally weighted Sensory scores					
All	80.7	57.2	51.9	79.0	67.2
Australia, grill, medium	81.7	62.2	58.0	86.4	72.1
France, grill medium	81.4	68.3	62.2	84.5	74.1
France, grill, rare	81.1	75.1	66.8	86.1	77.3
Ireland, grill, medium	80.9	50.3	42.7	83.1	64.3
Ireland, roast, medium	76.1	37.1	34.4	41.0	47.2
Ireland, BBQ <sup>3</sup> medium	84.8	52.4	55.1	76.7	67.2
NI <sup>4</sup> , grill, medium	74.3	40.6	34.0	71.8	55.2
NI <sup>4</sup> , grill well done	84.8	59.3	54.5	78.9	69.4
NI <sup>4</sup> , roast, medium	84.0	63.7	54.8	80.1	70.6
NI <sup>4</sup> , roast, well done	84.4	58.5	54.8	79.6	69.3
Poland, grill, medium	81.8	61.6	52.7	78.5	68.6
Poland, roast, medium	80.9	58.4	52.2	77.8	67.3
Poland, slow cook, medium	80.4	59.2	48.6	75.0	65.8
cMQ4 <sup>5</sup> weightings					
All	64.1	22.4	20.5	62.2	42.3
Australia, grill, medium	61.7	40.9	24.2	74.2	50.3
France, grill medium	66.8	26.7	28.5	72.4	48.6
France, grill, rare	63.3	30.8	38.8	69.0	50.5
Ireland, grill, medium	64.9	19.7	18.2	61.0	41.0
Ireland, roast, medium	61.3	12.7	13.1	60.8	37.0
Ireland, BBQ <sup>3</sup> medium	64.3	17.6	17.3	61.5	40.2
NI <sup>4</sup> , grill, medium	58.1	18.2	16.2	57.9	37.6
NI <sup>4</sup> , grill well done	64.8	23.3	17.5	47.6	38.3
NI <sup>4</sup> , roast, medium	58.2	21.7	16.1	60.3	39.1
NI <sup>4</sup> , roast, well done	65.4	22.0	20.8	62.3	42.6
Poland, grill, medium	65.5	20.7	16.9	63.7	41.7
Poland, roast, medium	63.8	23.9	17.1	60.8	41.4
Poland, slow cook, medium	66.6	21.8	19.8	61.9	42.5
oMQ4 <sup>6</sup> weightings					
All	79.4	53.0	48.6	78.7	64.9
Australia, grill, medium	81.7	58.2	54.0	58.0	63.0

France, grill medium	80.6	63.3	61.7	85.7	72.8
France, grill, rare	81.0	69.6	66.6	85.3	75.6
Ireland, grill, medium	78.3	48.1	40.8	83.4	62.6
Ireland, roast, medium	72.4	33.1	31.0	81.1	54.4
Ireland, BBQ <sup>3</sup> medium	79.4	50.3	52.8	75.7	64.5
NI <sup>4</sup> , grill, medium	73.4	36.2	30.7	72.0	53.1
NI <sup>4</sup> , grill well done	84.8	56.9	51.7	79.2	68.2
NI <sup>4</sup> , roast, medium	79.7	60.6	52.0	82.0	68.6
NI <sup>4</sup> , roast, well done	81.9	53.5	53.0	79.7	67.0
Poland, grill, medium	79.1	52.8	45.4	77.6	63.7
Poland, roast, medium	78.6	48.5	43.4	77.1	61.9
Poland, slow cook, medium	80.5	52.6	45.1	77.2	63.8

596 <sup>1</sup> Good=Good-every-day

597 <sup>2</sup> Better=Better-than-every-day

598 <sup>3</sup> BBQ= Korean barbeque

599 <sup>4</sup> NI=Northern Ireland

600 <sup>5</sup> cMQ4 (current MQ4) = a weighted combination (0.3, 0.1, 0.3, 0.3) of four sensory scores,  
601 tenderness, juiciness, flavour-liking and overall-liking;

602 <sup>6</sup> oMQ4 (initial MQ4) = a weighted combination (0.4, 0.1, 0.2, 0.3) of four sensory scores,  
603 tenderness, juiciness, flavour-liking and overall-liking;

604



605 **Table 7** Percentage accuracy of the discriminate functions, using all four sensory scores, to  
 606 allocate beef samples to the quality grade assigned by the consumer for each muscle  
 607 (expressed as a percentage of the number allocated to the correct grade relative to the  
 608 number predicted for a particular grade)

Muscle	Unsatisfactory	Good <sup>1</sup>	Better <sup>2</sup>	Premium	Overall	Pass/Fail <sup>3</sup>
<i>m. psoas major</i>	82.5	57.3	52.6	78.8	67.8	1.29
<i>m. spinalis dorsi</i>	81.3	70.5	55.0	75.6	70.6	2.92
<i>m. iliacus</i>	92.3	58.3	52.4	85.7	72.2	2.13
<i>m. gracilis</i>	82.9	48.8	50.5	79.3	65.4	3.20
<i>m. infraspinatus</i>	81.4	64.7	51.5	77.4	68.7	5.17
<i>m. semispinalis capitis</i>	88.9	62.2	43.8	29.6	56.1	2.56
<i>m. gluteus medius</i> <sup>4</sup>	81.0	57.7	53.5	77.3	67.4	3.40
<i>m. biceps femoris</i> <sup>5</sup>	81.8	58.7	54.5	82.8	69.5	4.42
<i>m. longissimus</i> <sup>6</sup>	82.5	60.3	51.5	77.8	68.0	4.68
<i>m. longissimus</i> <sup>7</sup>	80.2	53.4	50.6	78.5	65.7	5.03
<i>m. serratus ventralis cervicis</i>	85.8	60.5	48.2	72.3	66.7	5.18
<i>m. gluteus medius</i> <sup>8</sup>	81.8	57.7	51.7	79.6	67.7	5.31
<i>m. rectus femoris</i>	81.2	60.7	54.2	78.2	68.6	5.57
<i>m. triceps brachii caput longum</i>	82.6	59.0	45.6	76.9	66.0	6.65
<i>m. tensor fasciae latae</i>	80.5	57.6	48.2	80.7	66.8	8.88
<i>m. adductor femoris</i>	79.4	61.1	55.8	79.1	68.9	8.60
<i>m. supraspinatus</i>	78.3	59.9	48.7	69.6	64.1	11.97
<i>m. pectoralis profundus</i>	79.3	47.1	29.4	90.9	61.7	17.17
<i>m. semitendinosus</i>	75.7	49.1	43.3	82.3	62.6	12.11
<i>m. vastus lateralis</i>	79.0	61.1	53.1	78.0	67.8	13.94
<i>m. semimembranosus</i>	80.8	57.8	48.2	77.8	66.2	11.75
<i>m. biceps femoris</i> <sup>9</sup>	80.6	59.4	51.9	76.4	67.1	16.35
Total	80.7	57.0	51.9	79.0	67.2	6.98

609 <sup>1</sup> Good=Good-every-day

610 <sup>2</sup> Better=Better-than-every-day

611 <sup>3</sup>Percentage risk that a consumer would have an unsatisfactory eating experience if  
 612 purchasing beef classified as good-every-day, better, or premium by the discriminant  
 613 analysis

614 <sup>4</sup> Eye of rump

615 <sup>5</sup> Rump cap

616 <sup>6</sup> *m. longissimus thoracis et lumborum*, Cube roll

617 <sup>7</sup> *m. longissimus thoracis et lumborum*, Striploin

618 <sup>8</sup> Eye rump centre

619 <sup>9</sup> Silverside

620 **Table 8** Grade boundaries calculated from the discriminate functions for the optimally  
 621 weighted sensory scores (from Table 5)

Experimental group	Grade boundaries		
	2-3	3-4	4-5
All	39.22	59.80	75.75
Australia, grill, medium	38.72	62.86	81.03
France, grill medium	35.98	61.04	80.14
France, grill, rare	36.98	61.66	81.47
Ireland, grill, medium	39.66	60.42	76.94
Ireland, roast, medium	41.56	60.27	72.36
Ireland, BBQ <sup>1</sup> medium	42.33	65.54	81.71
NI <sup>2</sup> , grill, medium	40.56	57.51	69.79
NI <sup>2</sup> , grill well done	36.23	58.75	75.86
NI <sup>2</sup> , roast, medium	37.63	60.35	76.26
NI <sup>2</sup> , roast, well done	35.38	57.57	74.60
Poland, grill, medium	42.51	60.77	74.56
Poland, roast, medium	41.88	62.18	77.38
Poland, slow cook, medium	41.65	60.83	75.15

622 2-3=Grade boundaries between unsatisfactory and good-every-day scored beef;

623 3-4=Grade boundaries between good-every-day and better-than-every-day scored beef;

624 4-5=Grade boundaries between better-than-every-day and premium scored beef;

625 <sup>1</sup> BBQ= Korean barbeque

626 <sup>2</sup> NI=Northern Ireland

